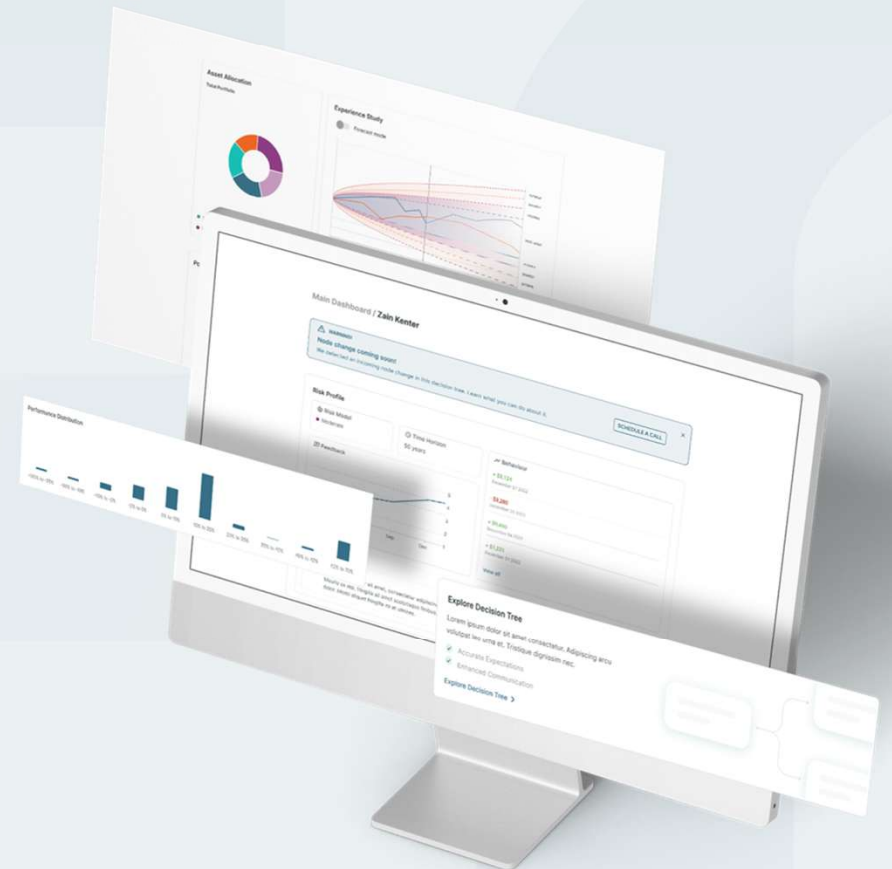




# Chantico Technology, Inc.

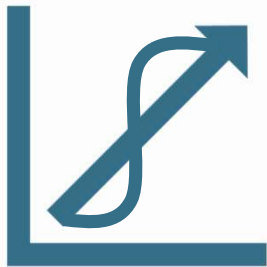
Seed Stage Opportunity

chanticotechnology.com



Investors continue to rely on linear modeling to simplify complex markets.

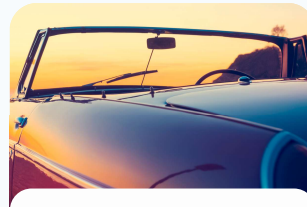
Markets are Not Linear



Overreliance on Linear Models Creates Problems



Inefficient risk  
budgeting

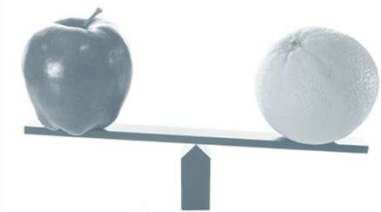


Rearview reaction  
function



Inappropriate  
performance  
comparisons

Growth in Alternatives



Investors struggle to compare traditional and alternative investments.



Caminos decision trees focus on data that impacts performance

The screenshot displays the 'Model Viewer' interface for 'Chantico Global' with 'Fixed Income' as the asset type and 'BB US Corporate High Yield TR USD' as the asset. The interface includes a sidebar with navigation options like 'Clients', 'Portfolio Analyzer', 'Research', 'Model Viewer', 'Model Builder', 'Cluster Analyzer', 'Model Library', 'Reference', 'Data', and 'Administration'. The main content area shows a 'Model Overview' with a 'Chat' button and three progress indicators: Success Probability (68%), Tail Risk (2.0%), and Purity (44%). Below these is a decision tree starting with 'Corp. Borrowing Rate' (QoQ Difference Positive). The tree branches based on 'No' and 'Yes' outcomes through various economic indicators like 'Real GDP, SA', 'Copper Price', 'Nominal GDP, World', 'Commodity Price, non-fuel', 'House Price Index', and 'Real Services Exports', leading to eight final states with their respective probabilities.

**Model Viewer**  
 Client: Chantico Global | Asset Type: Fixed Income | Asset: BB US Corporate High Yield TR USD

Model Overview | Node Overview

The model demonstrates strong path accuracy (~90%) with moderate node distribution accuracy (~78%), indicating it effectively captures overall return path, especially in tail risk events where tail errors are around 55%.

Do you want to know more? [Chat](#)

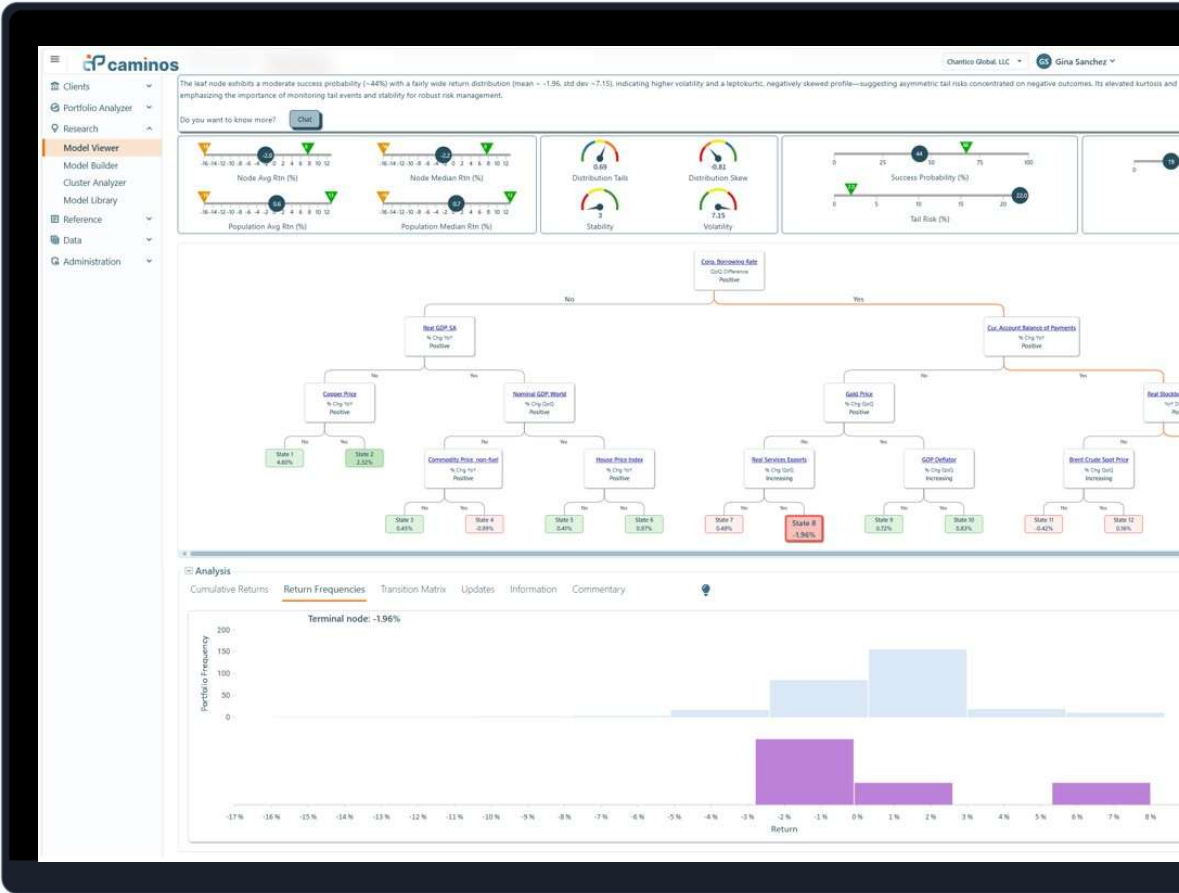
Success Probability (%) | Tail Risk (%) | Purity (%) | Purity Improvement

**Corp. Borrowing Rate**  
 QoQ Difference Positive

- No
  - Real GDP, SA** (% Chg YoY Positive)
    - No
      - Copper Price** (% Chg YoY Positive)
        - No: State 1 (4.60%)
        - Yes: State 2 (2.32%)
      - Yes
        - Nominal GDP, World** (% Chg QoQ Positive)
          - No
            - Commodity Price, non-fuel** (% Chg YoY Positive)
              - No: State 3 (0.45%)
              - Yes: State 4 (-0.99%)
            - Yes
              - House Price Index** (% Chg YoY Positive)
                - No: State 5 (0.41%)
                - Yes: State 6 (0.97%)
      - Yes
        - Gold Price** (% Chg QoQ Positive)
          - No
            - Real Services Exports** (% Chg QoQ Increasing)
              - No: State 7 (0.48%)
              - Yes: State 8 (-1.96%)
            - Yes
              - State 9 (0.72%)

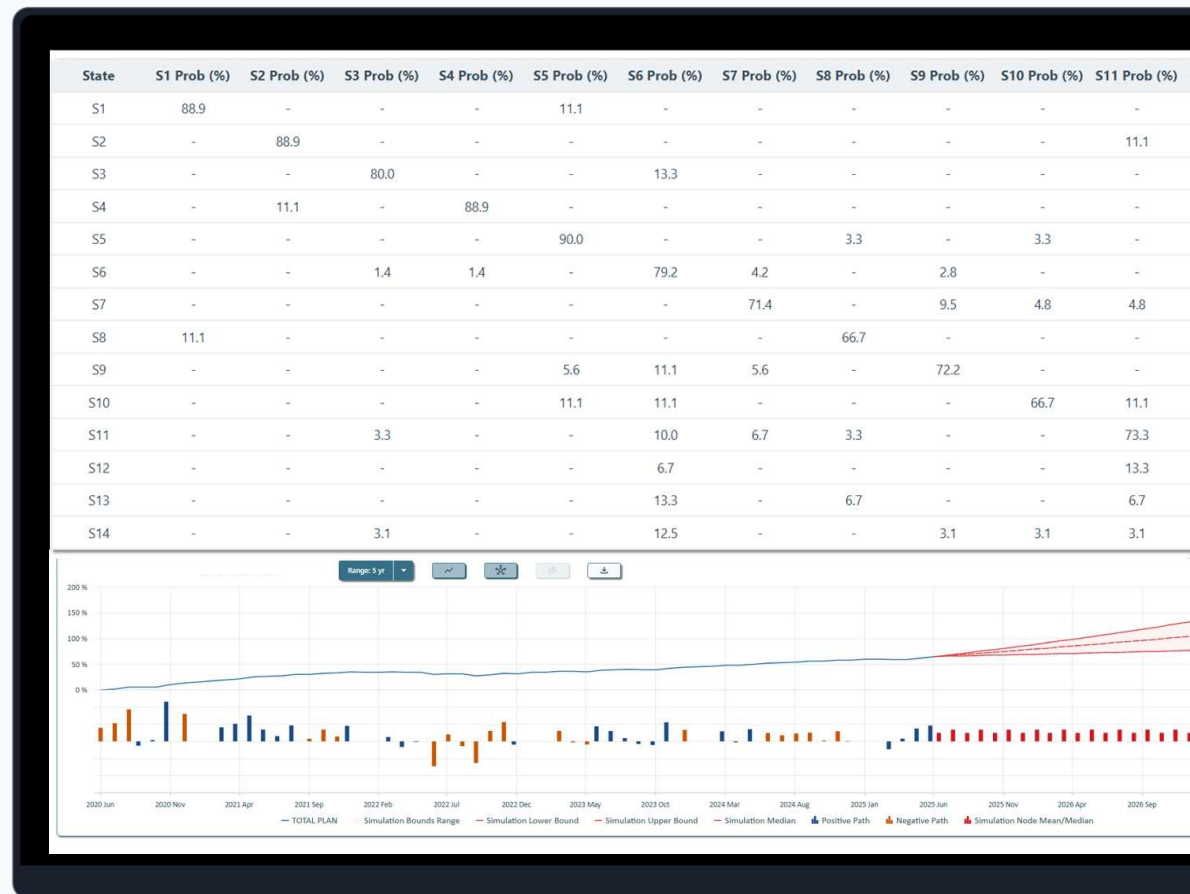


Camino's decision trees highlight dynamic tail risks and changing probability of success



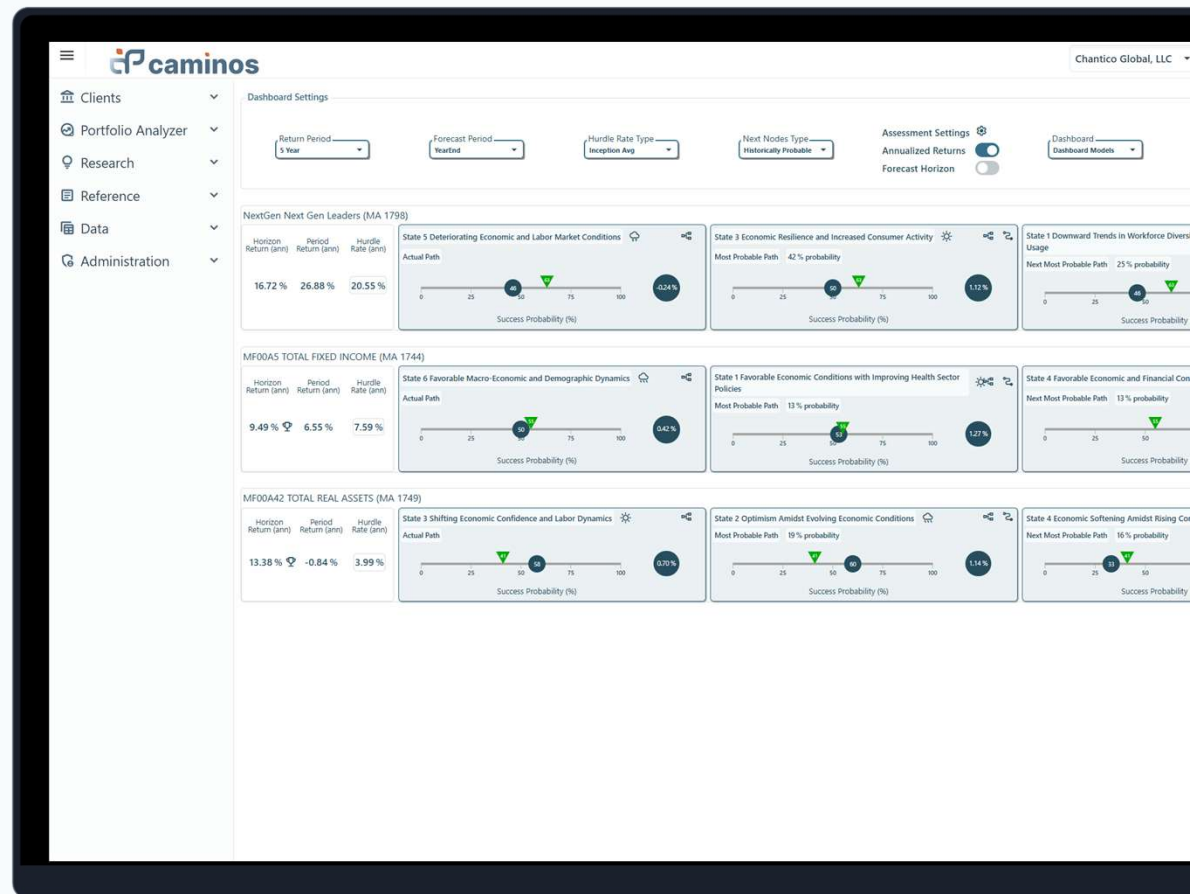



Caminos utilizes the decision tree transformation matrix to account for path dependency in simulations and early warning





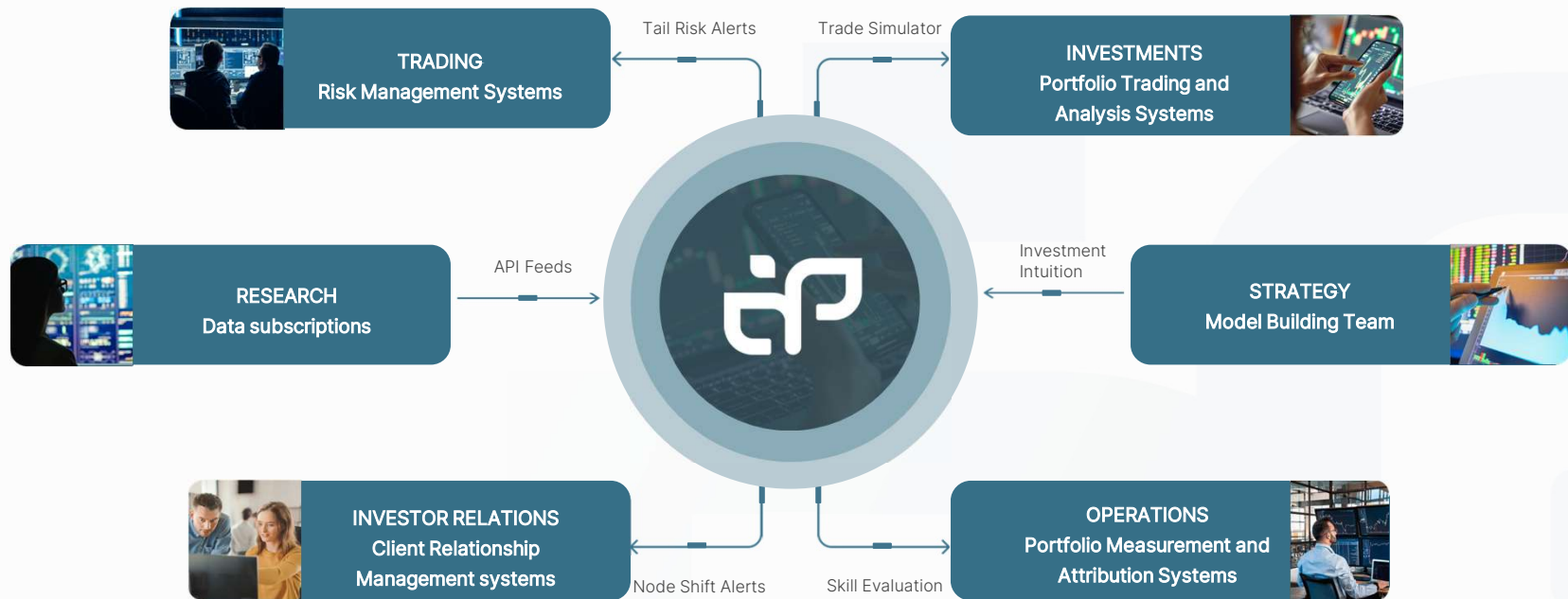
Caminos allows investors to compare traditional investments to alternative investments



 **camino**  
Simple Yet  
Dynamic

We help investment managers **unleash** the **potential** of machine learning and artificial intelligence to decode the highest **impact** factors that signal the **largest swings** in performance **before** they happen.

# Caminos software **scales** across the organization



# ...enabling investors to amplify their capabilities and grow AUM



New data triggers node shift alerts



Reset client expectations for better experience



**Reduce client churn**



Consider scenario-based expectations



Stimulate robust team idea generation



**Improve investment alpha**



Simulate trades to reduce tail risks



Improve investment process



**Avoid portfolio losses**



Evaluate skill vs luck



Raise the bar on team performance



**Catch underperformance faster**



Continual model accuracy ratings



Know when your model needs attention



**Increase operational efficiency**

# Seasoned CEO and founder with strong public reputation and deep team expertise



**Gregory Hansen**

Co-Founder, Chief Technology Officer  
*35 years of algorithmic trading tech support*



**Shannon Lewis**

Co-Founder, Chief Revenue Officer  
*Successful Fintech Acquisition*



**Suresh Kumar**

Co-Founder, Chief Product Officer  
*Head of AI Solutions with Start Up Accelerator*

# A team of ML/AI expert industry founders with deep asset management DNA



**Gina Sanchez**

Founder, Chief Executive Officer

*25 years of ML experience*

- Chantico Global
- Roubini Global Economics
- The California Endowment
- Ford Foundation

- American Century Investment Management
- JP Morgan
- AB, Harvard University
- MA, Stanford University
- Impact Measurement Certificate, Oxford University



**Gregory Hansen**

Co-Founder, Chief Technology Officer

*35 years of algorithmic trading tech support*

- Ares Management
- Mellon Capital Management
- Robertson Stephens
- JP Morgan

- Capital Group
- BS, University of Texas
- MBA, NYU Stern



**Shannon Lewis**

Co-Founder, Chief Revenue Officer

*Successful Fintech Acquisition*

- Donaldson, Lufkin & Jenrette
- Ridgecrest Partners
- Third Coast Capital
- R6 Capital

- Cascabel Management, Tiger Seed Fund
- AltX, Fintech Start Up
- BA, Concordia College



**Suresh Kumar**

Co-Founder, Chief Product Officer

*Head of AI Solutions with Start Up Accelerator*

- Palo Alto Research Center
- Atos Syntel
- Federated Sample
- E\*Trade
- Accenture

- Accenture
- Goldman Sachs
- JP Morgan
- BE, Delhi University
- MS, University of New Hampshire
- MBA, NYU Stern

## Camino addresses a massive \$20B market

**\$20.54B**

AI market size for asset management



Source: [AI in Asset Management Market Size | Analysis Report 2032 \(gminsights.com\)](#)

**75%**

of technology decision markets at asset management firms plan to increase their investments in artificial intelligence.

Source: [Asset Management Firms Intend to Increase AI Budgets \(ai-cio.com\)](#)

**\$147.3 trillion**

Estimated total global assets under management by 2027

Source: [PwC 2023 Global Asset & Wealth Management Survey | PwC](#)

And build to a SaaS revenue model tailored for client size

Allocator

**\$500/mo**

Asset Owners  
Wealth Managers

---

Per seat

Small Manager

**\$750/mo**

AUM < \$5B

---

Per seat

Large Manager

**\$1000/mo**

AUM > \$5B

---

Per seat

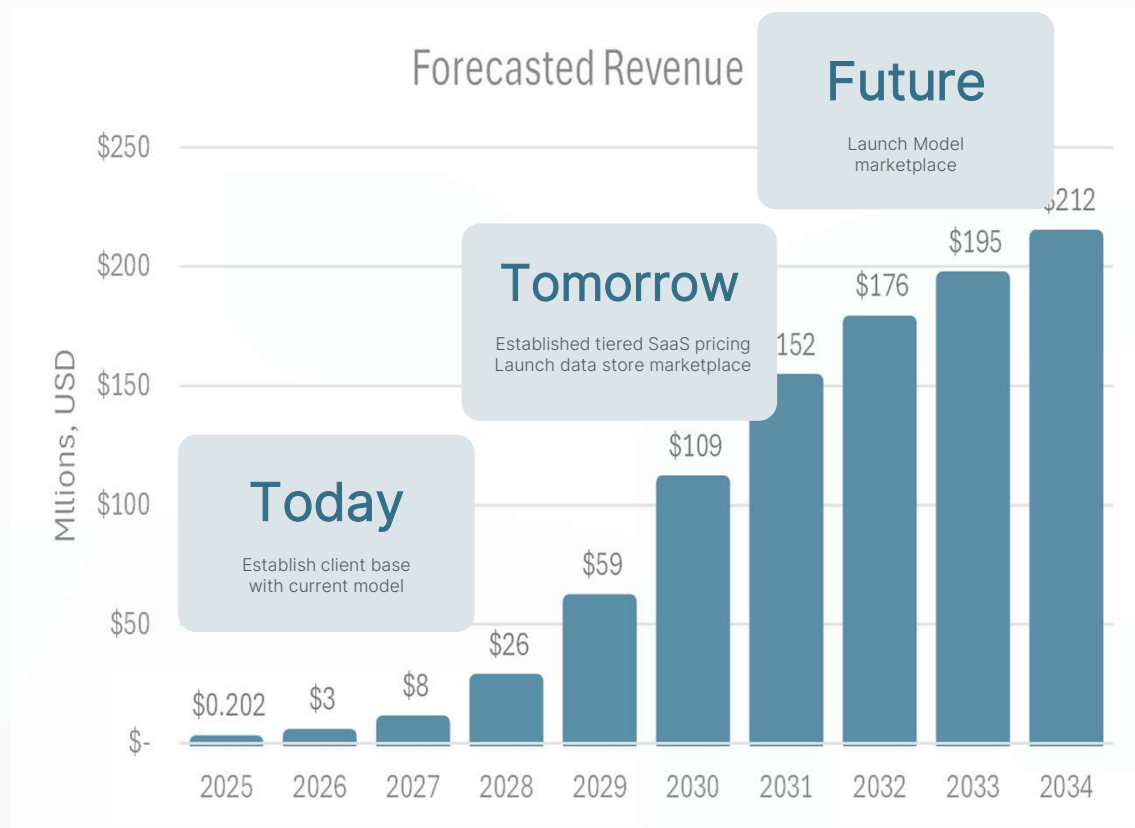
# We are working with the biggest names in the industry

Active Pilots	  	Total AUM: ~\$52 billion Contract Value Potential: ~\$510K ARR
Proposal Draft	   	Total AUM: ~\$1.6 trillion Contract Value Potential: ~\$5M ARR
Internal Champion	    	Total AUM: ~\$5.1 trillion Contract Value Potential: ~\$12M ARR
Active Conversations	        	

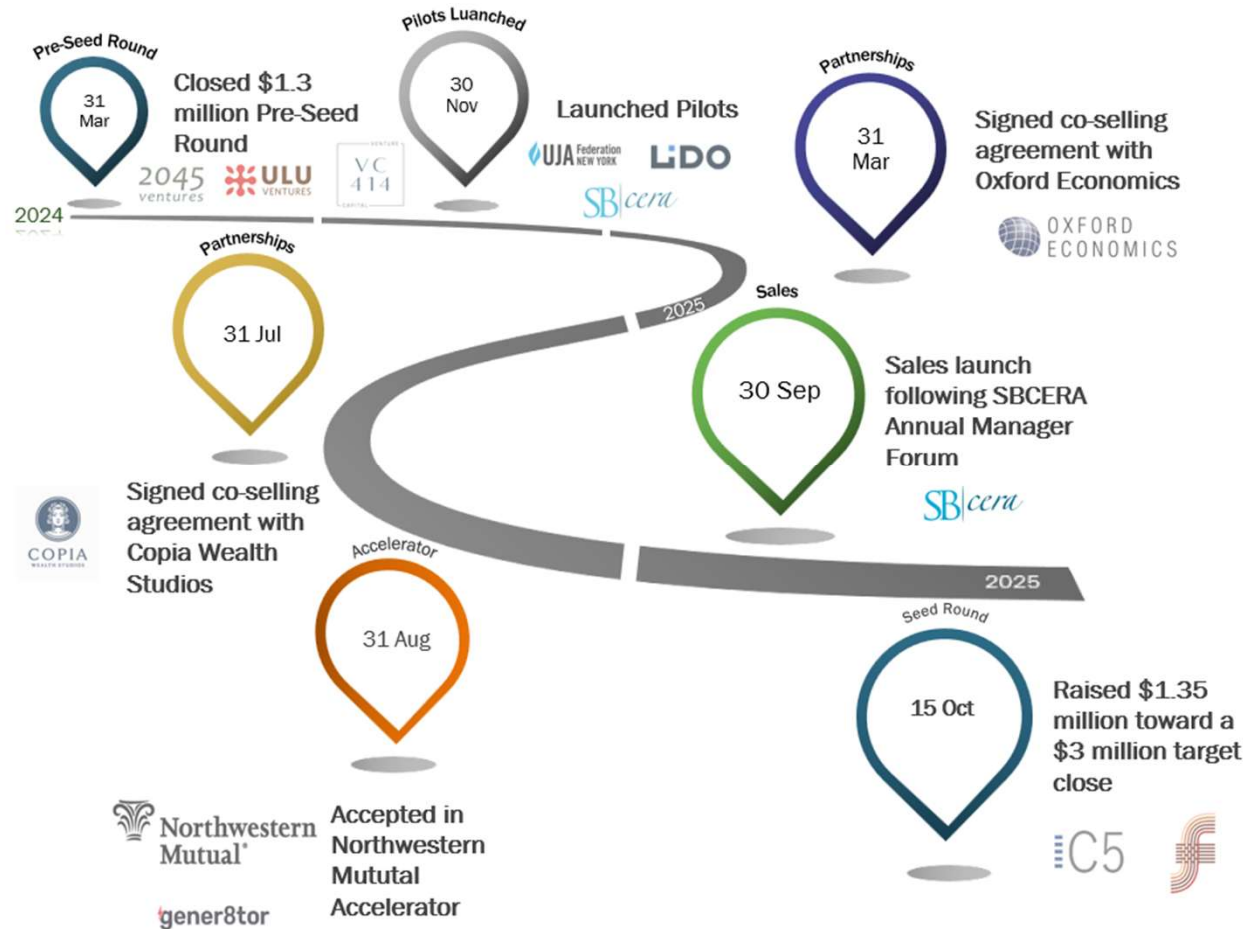
# Complimentary Product Landscape

Platform	Portfolio Performance Reporting	Portfolio Performance Attribution	Linear Factor Models	Linear Scenario Models	Machine Learning Models	Dynamic Model Accuracy Score	Inuitive Model Justification	Data Suggestions	State-Based Attribution	Dynamic Portfolio Alerts
Caminos	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
BlackRock Aladdin	✓	✓	✓	✓						
MSCI BarraOne	✓	✓	✓	✓						
Factset Portfolio Analytics	✓	✓	✓	✓						
Bloomberg PORT/BQNT	✓	✓	✓	✓	✓					
Axioma (Qontigo)	✓	✓	✓	✓						
Northfield	✓	✓	✓	✓						

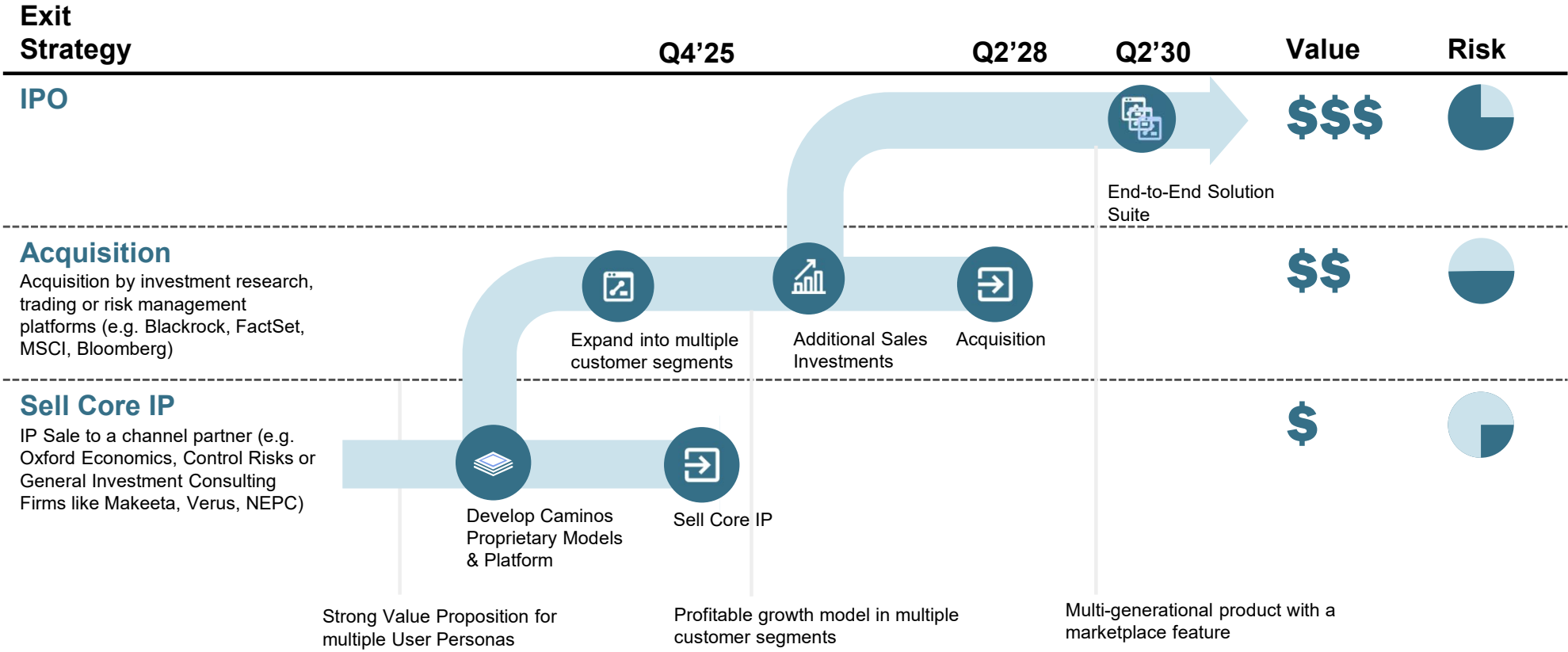
After establishing  
Caminos,  
we can scale



# Caminos in Motion: Momentum You Can Measure



# Exit Strategy



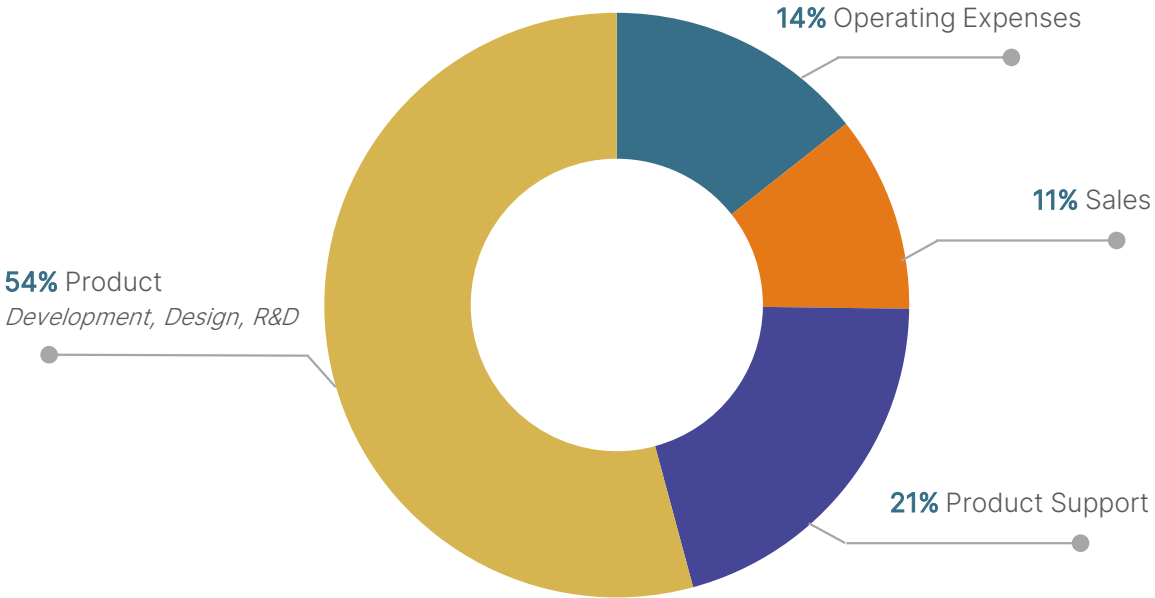
## Exit Comparables

Aquired	Aquirer	Acquisition Price	Date	Revenue/Traction at	
				Acquisition	Product Category
Red Flag Group	Refinativ	undisclosed	Oct-20	\$50 million	Risk and Due Dilligence
Real Capital Analytics	MSCI Barra	\$950 million	Jun-21	\$70 million	Real Estate Analytics
Cobalt Software	Facset	\$50 million	Oct-21	\$3.5 million	Private Equity Analytics
LCD (Leveraged Commentary & Data)	Morningstar	\$650 million	Jun-22	\$56 million	Dashboarding
Adenza	NASDAQ	\$10.5 billion	Nov-23	\$500 million	Risk Management
Quantile Technologies	LSEG	£274 million	Jan-24	£10 million	Derivative Risk Optimization

# Financing

Round	Closing	Runway Through	Amount	Status	Milestones, Use of Funds
Soil	Q1 2022	Q4 2022	\$250K	Closed	Proof of Concept
Pre-Seed	Q1 2024	Q1 2025	\$1.05M	Closed	Design Partner Program
Seed	Q4 2025	Q4 2027	\$3M	Open	Go to Market, Full Revenue Cycle, Traction
Series A	Q4 2027	Q4 2029	\$6M	Future	Targeting \$2M-\$4M ARR

We are raising a **\$3M seed round**



# Thank you

[chanticotechnology.com](http://chanticotechnology.com)

**Gina Sanchez**

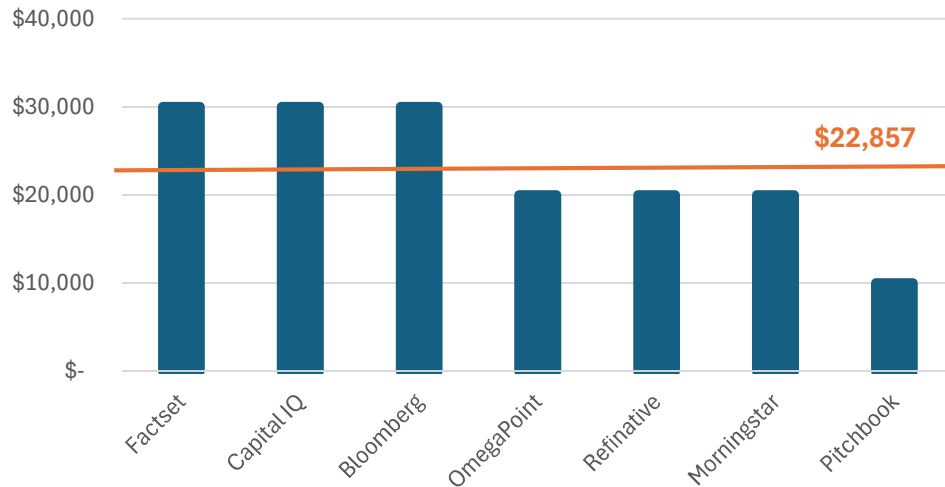
[gina.sanchez@chanticotechnology.com](mailto:gina.sanchez@chanticotechnology.com)

 caminos

# Appendix

# Camino addresses a massive \$20B market

Annual Price Per Seat



Global Investment Professionals	855,000
Global Non-Investment Workforce	445,000
<b>Total Global Workforce</b>	<b>1,300,000</b>

100% Inv. Professionals	855,000
33% of Non-Investment Workforce	148,333
<b>Total Global Users</b>	<b>1,003,333</b>

Average Annual Price Per Seat	\$22,857
<b>Total Addressable Market</b>	<b>\$22.9 Billion</b>

# Solving investment management **problems**



**Problem**

Inability to connect portfolio positioning with firm view

Low adoption of AI/ML among Portfolio Managers

Downside performance unfairly judged by clients

Risk models overly reliant on long-term mean

**Why**

Multivariate analysis is difficult to interpret for specific views.

Portfolio managers are well-compensated, experienced, and overconfident. They are less willing to take a risk on model output they can invalidate with intuition.

Clients suffer from anchoring biases.

Academia has yet to convince investment industry to adopt an ML-based risk model.

**Consequence**

Missing out on performance

Performance impacted by unchecked portfolio manager biases

Loss of client trust and potential loss of growth in client relationship and AUM

Inefficient hedging





# ...supported by large budgets



<b>Problem</b>	<p>Inability to connect portfolio positioning with firm view</p>	<p>Low adoption of AI/ML among Portfolio Managers</p>	<p>Downside performance unfairly judged by clients</p>	<p>Risk models overly reliant on long-term mean</p>
<b>Buyers/Users</b>	<p><b>Chief Operating Officer</b>          Chief Strategist          Chief Economist          Head of Asset Allocation</p>	<p><b>Chief Operating Officer</b>          Chief Investment Officer          Investment Research          Portfolio Analysts          Portfolio Manager</p>	<p><b>Chief Revenue Officer</b>          Business Development          Client Relationship Managers          Client Portfolio Managers</p>	<p><b>Chief Risk Officer</b>          Quantitative Analyst</p>
<b>Budgets</b>	<p>Front office portfolio analytic software budget</p>	<p>Front office portfolio analytic software budget</p>	<p>Front office sales budget</p>	<p>Middle office risk management budget</p>

## ...with innovative solutions



				
<b>Problem</b>	Inability to connect portfolio positioning with firm view	Low adoption of AI/ML among Portfolio Managers	Downside performance unfairly judged by clients	Risk models overly reliant on long-term mean
<b>Solution</b>	Binary decision tree (CART) model approach.	Preferencing algorithm for data recommendation, model cluster choice and node ordering.	Decision tree nodes define narrower ranges of performance for comparison.	Path dependent simulations that rely on narrow nodal outcomes and path probabilities better forecast temporary deviations from a long-term mean.
<b>Caminos Innovation</b>	Evaluates performance impact by selecting data with the highest impact in binary states. Our proprietary algorithm optimizes for end node classification, range accuracy and path accuracy.	Approach begins with novel cluster mapping approach to reduce calculation intensity, runs hyper parameter optimization and allows for user data introduction, substitution and node replacement to train intuition algorithm.	Decision tree algorithm is optimized to achieve the narrowest distribution of outcomes in each node which limits the comparison range.	Reducing data through optimized filtering avoids unstable covariance inputs and results in more reliable tail likelihood estimation.

# Adjacent Product Landscape



	<b>OMEGA POINT</b>	<b>venn</b> by TWO SIGMA	<b>Boosted.ai</b>	<b>BQuant</b> by <b>Bloomberg</b>
Total Funding	<b>\$13M</b>	<b>Funded by parent company</b>	<b>\$71M</b>	<b>Funded by Bloomberg</b>
Company Size	<b>50 Employees</b>	<b>2,000 Employees in parent company</b>	<b>75-100 Employees</b>	<b>20,000 Employees in parent company</b>
Core Competency	No-code investment intelligence and orchestration platform, enabling investment professionals to harness diverse datasets and employ sophisticated, data-driven techniques in their investment processes	Investment analytics platform leveraging quantitative research to assist investors in making informed, data-driven decisions.	Provides AI solutions designed to augment the investment processes of asset managers, aiming to improve portfolio outcomes through AI-driven insights.	Analytics platform tailored for quantitative analysts and data scientists in financial markets. Python-based environment, facilitating sophisticated quantitative research and strategy development.
Pricing Model	Subscription-Based	Enterprise Pricing	Enterprise Pricing	Subscription-Based
Camino's Differentiation	Omega Point models are multi-variate linear models with no Machine Learning or AI.	Tech-Enabled services dependent on Two Sigma Fund's research team. No direct access to Machine Learning modeling or AI.	Large Language Model Generative AI summarization tool that only summarizes existing market insights. Lacks Quantitative Machine-Learning based modeling.	Built for Python developers. Not targeted towards fundamental investors or non-data scientists. Provides no model building experience, guidance of model parameter optimization or output interpretation.



## Our tech stack

- Our front-end web application, data access service, analytics service and SQL Server database are hosted on Azure, providing best-in-class availability, scalability and security.
- Our front-end is a high-performance web assembly (WASM) application built using technology consisting of ASP.NET Core, Blazor, Syncfusion UI controls, JavaScript and TypeScript. The front-end interfaces with the data store via a REST API service and also interfaces with a REST API analytics service.
- Our analytics service leverages proprietary statistical analysis and machine learning algorithms using Python libraries.
- Our data access service and analytics service conform to the REST standard and are built using ASP.NET Core, Entity Framework, R and Python.
- Our data store is an SQL Server database.



## Legal disclaimer

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